

# We trust each other to act in the best interests of the group and our customers



TRUST

## How might “trust” show through in my performance and behaviours



### Members of teams with an absence of trust

Conceal their weaknesses and mistakes from each other

Hesitate to ask for help or constructive feedback

Hesitate to offer help outside their own area of responsibility

Jump to conclusions about the intentions and aptitudes of others without attempting to clarify them

Fail to recognise and tap into another’s skills and experiences

Waste time and energy managing their behaviours for effect

Hold grudges

Dread meetings and find reasons to avoid spending time together



### Members of trusting teams

Admit weaknesses and mistakes

Ask for help  
Take risks in offering feedback and assistance

Accept questions and input about their areas of responsibility

Give one another the benefit of the doubt before arriving at a negative conclusion

Appreciate and tap into one another’s skills and experiences

Focus time and energy on important issues, not politics

Offer and accept apologies without hesitation

Look forward to meetings and other opportunities to work as a group



*Trusting you is my decision.  
Proving me right is your choice.*



Marcus Purvis